

STORAGE AND HANDLING TARIFFS FOR MAIZE AND GRAIN-SORGHUM

	Handling/ton	Storage/ton	Sundry/Admin costs
1. Storage options and tariffs 01 May 2017 – 31 March 2018			
1.1 General Storage			
Maize	R48.15 (VAT excl) R54.89 (VAT incl)	R0.76 (VAT excluded) per ton per day R0.87 (VAT included) per ton per day	
Grain-sorghum	R51.36 (VAT excl) R58.55 (VAT incl)	R0.87 (VAT included) per ton per day Maize and sorghum	
1.2 Season tariff			
Maize	R48.15 (VAT excl) R54.89 (VAT incl)	R99.56 (VAT excluded) R113.49 (VAT included)	
Grain-sorghum	R51.36 (VAT excl) R58.55 (VAT incl)		
2. Deferred storage		Client has until 31 Dec 2017 to select a storage option	
3. Carry-over stock 1 May 2017		R0.76 (VAT excluded) R0.87 (VAT included) per ton per day with a maximum of R99.56 (VAT excluded) R113.49 (VAT included)	
4. Volume discount (See table 2.2.6.1 & 2.2.6.2)			
5. Sundry tariffs R/ton (01/05/2017–31/03/2018)			
- Weighing			R3.75 (VAT excl) R4.28 (VAT incl) min R48.62(VAT excl) R55.43 (VAT incl) Minimum cost/consignment R 48.15 (VAT excl) R54.89 (VAT incl)
- Bagging costs (bags excluded)			R98.30 (VAT excl) R112.06 (VAT incl)
6. Administrative tariffs			
- Facilitation			R5.18/ton up to and including 50 000 tons (VAT excl) R5.91 (VAT incl) R4.14/ton (>50 000 tons up to 75 000 tons) (VAT excl) R4.72 (VAT incl) R3.50/ton (>75 000 tons up to 100 000 tons) (VAT excl) R3.99 (VAT incl) R2.85 /ton (>100 000 tons plus) (VAT excl) R3.25 (VAT incl)
- Instruction amendments			R3.40 (excl VAT) R3.88 (incl VAT) / R64.75 (excl VAT) R73.82 (incl VAT)
- Grain transfers / consolidation			R4.77 (excl VAT) R5.44 (incl VAT) / R83.57 (excl VAT) R95.27 (incl VAT)
- Certificate conversion to other tariff options			R2.95 (excl VAT) R3.36 (incl VAT) / R64.75 (excl VAT) R73.82 (incl VAT)
- Cost of issuing certificates			R2.95 (excl VAT) R3.36 (incl VAT) / R64.75 (excl VAT) R73.82 (incl VAT)

* Clients must familiarise themselves with the tariffs and rules as set out in the relevant notice.



NOTICE TO ALL SUMMER GRAIN CLIENTS FOR THE DELIVERY OF MAIZE AND GRAIN-SORGHUM FOR THE 2017/2018 MARKETING SEASON

Dear Client

Senwes hereby gives notice of the maize and grain-sorghum storage options and tariffs applicable for the 2017/2018 season (1 May 2017 until 30 April 2018).

The information contained in this notice, read in conjunction with the Senwes standard storage conditions (which are available at silos) constitute the entire agreement in terms of which clients utilise storage facilities. Should any terms and conditions set out in this notice contradict any of the standard terms and conditions, the conditions of this notice shall apply. Any choice selected in terms hereof shall apply in respect of the relevant season.

Senwes reserves the right to change tariffs during the year should it be required by operational circumstances.

*The recovery of statutory levies is done in accordance with relevant legislation.

PLEASE NOTE THAT ALL TARIFFS EXCLUDE VAT

These are the standard storage tariffs which will apply should one of the other storage options not be selected.

1. HANDLING COSTS

Handling costs for 2017/2018 are as follows:

Product	Season period	Rand per ton
Maize	1 May 2017– 31 March 2018	R48.15 (excl VAT)
		R54.89 (incl VAT)
Grain-sorghum	1 May 2017 – 31 March 2018	R51.36 (excl VAT)
		R58.55 (incl VAT)

2. STORAGE COSTS

2.1 Day tariff

Product	Season period	Rand/ton/day
Maize	1 May 2017– 31 March 2018	R0.76 (excl VAT)
		R0.87 (incl VAT)
Grain-sorghum	1 May 2017– 31 March 2018	R0.76 (excl VAT)
		R0.87 (incl VAT)

The storage tariff is payable monthly, unless prior written financing arrangements have been made with Senwes, in which case the maize or grain-sorghum will serve as security. The cost of this tariff option will be invoiced upon delivery or transfer of the maize or grain-sorghum to this option and is payable within 30 days of date of monthly statement, after which interest calculated at the current prime lending rate of Absa will be charged from the date upon which the amount was payable until the actual date of payment. Maize and sorghum will be referred to as “grain” hereafter, unless specifically defined.

2.2 SEASON TARIFF:

2.2.1 R99.56 (excl VAT) R113.49 (incl VAT) per ton

2.2.2 The client must **select his option in writing at the silo or Senwes Head Office** in order to make use of this option.

Invoicing will take place within 7 (seven) days after selection of the option, and the aforementioned invoice will be payable within 30 (thirty) days from date of monthly statement, after which interest at Absa’s current prime lending rate will be charged from the day upon which the amount was payable until the actual date of payment.

The applicable handling tariff per ton will be debited together with the seasonal storage fee, being payable on or before 30 days from date of monthly statement.

2.2.3 Rights in terms of the **seasonal storage option** shall not be transferable should stock be transferred from one client to another.

Where stock is transferred from a client’s folio to the client’s financing folio, rights shall be transferable.

Please note: When stock is transferred from a day tariff to a season tariff, both tariffs shall apply as stipulated in the tariff document.

Clients are requested to take due care in selecting storage options, as no credit will be passed in respect of the seasonal tariff should the maize or grain-sorghum be sold or out-loaded before the end of the season.

2.2.4 This option will only apply in respect of grain being held in a stock account. Should clients holding grain by virtue of a silo certificate (Safex or Senwes) wish to make use of the option, the silo certificate must be cancelled and the maize or grain-sorghum tonnage must be transferred to a stock account. The administration fee for such a transfer amounts to R2.95 (Excl VAT) (R 3.36 Incl VAT) per ton, subject to a minimum amount of R64.75 (VAT excluded) (R 73.82 incl VAT) per transaction.

2.2.5 Senwes reserves the right to change the silos in respect of which the option applies at any time, which decision shall be based on business considerations, at its own discretion. In cases where the grain has already been delivered, the transaction will be honoured.

2.2.6 Volume rebates – applicable in respect of season tariff

Senwes expanded on the volume rebates for 2017/2018 summer grain and silos were divided into four categories, in terms of which volume rebates were based on the extent of deliveries.

These rebates shall apply in respect of first deliveries only and shall not be applied concurrently with any other rebates or any other Senwes special offerings*.

2.2.6.1

VOLUME REBATE PER CLIENT (per ton)*										
SILO CAT	<i>5 000 tons plus</i>		<i>10 000 tons plus</i>		<i>20 000 tons plus</i>		<i>50 000 tons plus</i>		<i>100 000 tons plus</i>	
	RE- BATE %	TARIFF	RE- BATE %	TARIFF	RE- BATE %	TARIFF	RE- BATE %	TARIFF	KORT %	TARIFF
Cat 1	2.50	<i>R97.07 R110.66 (VAT in)</i>	5.00	<i>R94.58 R107.82 (VAT in)</i>	7.50	<i>R92.09 R104.98 (VAT in)</i>	10.00	<i>R89.60 R102.14 (VAT in)</i>	12.50	<i>R87.12 R99.32 (VAT in)</i>
Cat 2	5.00	<i>R94.58 R107.82 (VAT in)</i>	7.50	<i>R92.09 R104.98 (VAT in)</i>	10.00	<i>R89.60 R102.14 (VAT in)</i>	12.50	<i>R87.12 R99.32 (VAT in)</i>	15.00	<i>R84.63 R96.48 (VAT in)</i>
Cat 3	7.50	<i>R92.09 R104.98 (VAT in)</i>	10.00	<i>R89.60 R102.14 (VAT in)</i>	12.50	<i>R87.12 R99.32 (VAT in)</i>	15.00	<i>R84.63 R96.48 (VAT in)</i>	17.50	<i>R82.14 R93.64 (VAT in)</i>
Cat 4	10.00	<i>R89.60 R102.14 (VAT in)</i>	12.50	<i>R87.12 R99.32 (VAT in)</i>	15.00	<i>R84.63 R96.48 (VAT in)</i>	17.50	<i>R82.14 R93.64 (VAT in)</i>	20.00	<i>R79.65 R90.80 (VAT in)</i>

2.2.6.2. The rebate tariffs at the different silos according to category:

Category 1	Category 2	Category 3	Category 4
Allanridge Silo	De Brug Silo	Attie Silo	Brandfort Silo
Arlington Silo	Heilbron Silo	Bloemfontein Silo	Melliadora Silo
Bothaville Silo	Hoogte Silo	Enselspruit Silo	Mooigelee Silo
Buckingham Silo	Koppies Silo	Gottenburg Silo	Schoonspruit Silo
Bultfontein Silo	Makokskraal Silo	Groenebloem Silo	Schuttendraai Silo
Geneva Silo	Mirage Silo	Hartbeesfontein Silo	Steynsrus Silo
Hartswater Silo	Oberholzer Silo	Heuningspruit Silo	Werda Silo
Hennenman Silo	Odendaalsrus Silo	Van Tonder Silo	
Jan Kempdorp Silo	Petrusburg Silo	Ventersdorp Silo	
Kroonstad Silo	Rooiwal Silo	Vredefort Silo	
Losdoorns Silo	Theunissen Silo	Weiveld Silo	
Magogong Silo	Tierfontein Silo	Winburg Silo	
Middelvlei Silo	Welgelee Silo		
Potchefstroom Silo			
Protespan Silo			
Raathsvlei Silo			
Regina Silo			
Vierfontein Silo			
Viljoenskroon Silo			
Wesselsbron Silo			
Willemsrus Silo			
Wolwehoek Silo			

GRAIN-SORGHUM:

Volume rebate for grain-sorghum is applicable in respect of season tariff only:

- a) 2,5% rebate >20 000 tons
- b) 5.0% rebate >40 000 tons
- c) 7.5% rebate >60 000 tons

3. DEFERRED STORAGE (in respect of first delivery only)

Clients have until 31 December 2017 to select a storage option. During the period until 31 December 2017 the debiting of the handling and storage fees will be deferred unless the provisions of a specific option determine differently. Clients will be invoiced on 31 December 2017.

Should grain delivered in terms of the deferred storage option be sold on or before 31 December 2017, the handling and accumulated storage fee as at the date of the transaction will be calculated by Senwes (see paragraph below) and it will be payable before the grain is out-loaded or a silo certificate, as requested by the client, is issued and delivered.

Should the client neglect to select a storage option of his choice before 31 December 2017, the season storage tariff option will apply. In such an event payment must be made within 30 days from date of statement.

4. SAFEX (Johannesburg Stock Exchange Commodities Market (Agricultural commodities))TARIFF

The tariff in respect of this option shall apply to all **grain held by virtue of a Safex silo certificate, subject to the following additional terms and conditions and clients must take note of the fact that the Safex tariff only applies to Safex registered silos.**

- 4.1 The Safex tariff as published by Safex is automatically levied by the system, from the date on which the silo certificate is issued until the date on which the certificate is presented to Senwes.
- 4.2 Grain will not be outloaded until all outstanding accumulated costs have been paid.
- 4.3 When a Safex silo certificate is issued, the accumulated silo costs applicable to the silo option which applied until the date of such a certificate being issued must be paid before such a certificate will be issued.
- 4.4 The client, in conjunction with the grain silo owner, is entitled to convert the Safex silo certificate tendered to client storage and to exercise his choice in respect of other tariff options that may apply. The administration costs involved with the conversion will amount to R2.95 (Excl VAT) (R 3.36 Incl VAT) per ton, subject to a minimum amount of R64.75 (Excl VAT) (R73.82 Incl VAT) per transaction.

5. CARRY-OVER STOCK

The tariff applicable to the storage of all grain stock being carried over from the season in which such stock is delivered and which is stored in Senwes' silos on the under-mentioned date, will be the day storage tariff as described in paragraph 2.1 above, until the day on which the storage amount equals the seasonal tariff (R99,56 VAT excluded) (R113,49 VAT included).

The storage tariff is payable monthly, unless prior written financing arrangements have been made with Senwes, in which case the grain will serve as security.

Interest calculated at the current prime lending rate of Absa shall be levied in respect of any outstanding storage costs, from the date upon which payment becomes due until final date of payment.

Product	Carry-over date
Maize	1 May 2017
Grain-sorghum	1 May 2017

All carry-over stocks on silo certificates (SAFEX or Senwes) shall be stored at the applicable day tariff without any ceiling amount.

6. SENWES SILO CERTIFICATES

- 6.1 The Senwes storage tariffs as described in paragraph 2.1 are automatically charged by the system from the date upon which the silo certificate is issued, until the date upon which the certificate is presented to Senwes.
- 6.2 When a Senwes silo certificate is issued, the accumulated silo costs, according to the silo cost option which applied until the date of issue, must be paid immediately before the certificate will be issued.
- 6.3 The client is entitled to convert the certificate presented to client storage at any time and to, in conjunction with the grain silo owner, select his option with regards to other storage options which may apply. The administrative costs in respect of the conversion will amount to R2.95 (VAT excluded) (R3,36 VAT included) per ton, subject to a minimum amount of R64,75 (VAT excluded) (R73,82 VAT included) per transaction.

Grain will not be out-loaded until all outstanding accumulated costs have been paid.

7. GRAIN RECEIVED

Senwes is not obliged to receive any grain which does not meet the grading requirements.

7.1 Physical losses

The grain mass delivered by clients will be subject to physical losses and breakage during storage and the mass will be reduced by the following percentages upon receipt thereof:

Maize

- **Less than 2% screenings under the 6.35mm grading grid – a deduction of 0.85% will be applied.**
- **More than 2% screenings under the 6.35mm grading grid – a deduction of 1% will be applied**

Sorghum - a deduction of 2,28 %

7.2 Excess moisture

The delivered grain mass will be reduced upon receipt by the moisture percentages below, based on the moisture formula.

PRODUCT	REGARDED AS DRY GRAIN
Maize	12,5%
Sorghum	12,5%

8. **SUMMER GRAIN DRYING TARIFFS (APPLICABLE IN RESPECT OF MAIZE ONLY)**

- 8.1.1** The moisture percentage of grain is determined by means of an industry acceptable moisture metre, calibrated according to the manufacturer's prescriptions and procedures.
- 8.1.2** Comprehensive information regarding the availability of and requirements in respect of the drying facilities is available at the relevant silo.
- 8.1.3** Senwes reserves the right to stop the intake of wet maize should there be an over-supply of wet maize and should the drying capacity be inadequate.
- 8.1.4** Senwes shall, at its discretion and from time to time, accept grain with a higher moisture content at silos where drying facilities are available. The grain will then be dried at the cost of the client, subject to the applicable mass adjustment for excess moisture. Comprehensive information regarding the availability of and requirements in respect of the drying facilities is available at the relevant silo.
- 8.1.5 Only grain-sorghum with a moisture content of 14.0% or less will be received.**

8.2 The applicable drying tariffs are as follows:

After due consideration, Senwes decided to accommodate clients by not charging drying fees in respect of maize delivered with a moisture content of up to 18%, where drying kilns are available. This will apply from 1 May 2017 until 31 March 2018 (applicable in respect of maize only). Please note that should aeration facilities not be available and maize is dried, the normal drying tariff will apply. Contact your Silo Manager for more information.

Maize (1 May 2017 to 31 March 2018):

	MOISTURE PERCENTAGE	TARIFF / RAND PER TON	
		EXCL VAT	INCL VAT
All silos	14,1 – 14,5	R35.10	R40.01
Silos with drying facilities	14,6 – 15,0	R45.90	R52.33
	15,1 – 16,0	R65.60	R74.78
	16,1 – 17,0	R93.36	R106.43
	17,1 – 18,0	R133.28	R151.94

**All maize with a moisture percentage of more than 14.0% which has to be dried, may only be withdrawn after 15 working days, should dry grain be available.*

9. REMOVAL OF HARMFUL SEEDS (APPLICABLE IN RESPECT OF MAIZE ONLY)

In order to assist the client with the cleaning of grain consignments, the necessary facilities are made available by Senwes at a set rate, where such facilities are available. Should a consignment of grain contain more than the allowed quantity of harmful seeds, the product must be sifted slowly to remove all the harmful seeds.

Full particulars relating to this service are available from silo managers.

9.1 Client does not take back the screenings and harmful seeds

All material under the 6,35mm round hole grading grid is used for the calculation of the percentage of the mass adjustment which has to be made in respect of the delivery.

The costs are as follows:

9.2 SIFTING COSTS – SCREENINGS ARE LEFT AT SILO

Product	No. of seeds per 1 kg	Tariff (rand per ton)	
		Excl VAT	Incl VAT
Maize	2 - 20	R 40.00	R 45.60
	21 – 30	R 85.00	R 96.90
	31 – 40	R140.00	R159.60
	41 - 50	R 300.00	R 342.00
	➤ 50	R 610.00	R 695.40

10. GRAIN COST ACCOUNTS:

10.1 All silo costs are payable within 30 days from date of monthly statement, or as per written agreement with Senwes. Should the client neglect to make the payment on time, interest will be charged on the outstanding amounts, calculated daily at the current Absa prime lending rate, and compounded monthly.

10.2 Withdrawal and transferring of grain from client storage will only be allowed and silo and Safex certificates will only be issued if the account is paid in full. Senwes may,

however, allow such withdrawal or issue at its discretion if sufficient grain stock is retained to serve as security for the outstanding account at Senwes.

11. SUNDRY TARIFFS

Sundry services are regarded as being supportive of the Senwes grain services package and are offered where equipment is available and not in use. The tariffs applicable to the use of sundry Grainlink facilities as from 1 May 2017 until 30 April 2018 are as follows:

11.1 Mass weighing

11.1.1 All clients who wish to determine the mass of a consignment which will not be off-loaded will pay an amount of R3.75 per ton, VAT excluded, and R4,28 per ton, VAT included, on the total mass of the consignment, for the use of the scale. A minimum cost of R48,62 (VAT excluded) and R55,43 (VAT included) shall apply.

11.1.2 Clients and private concerns without client numbers must pay cash for the service when it is rendered.

11.1.3 Senwes shall not not accept legal liability for the accuracy of the mass of such weighed goods.

11.1.4 Senwes shall not grade a consignment of grain that is weighed but not off-loaded.

11.2 Bagging fees (if facilities and equipment are available)

Bagging costs amount to R98,30 per ton (VAT excluded) and R112,06 per ton (VAT included) and clients must provide their own bags.

12. DISPATCHING/OUTLOADING OF GRAIN

12.1 Outloading of grain

Any client who wishes to outload grain, must notify Senwes **at least 10 (ten) working days** prior to his intention to withdraw grain. No grain may be outloaded without Head Office permission.

When an instruction in terms of which grain has not been outloaded as yet is changed upon request of the client, the change will be effected at no cost. Should grain have been delivered in terms of the instruction and an amendment is requested, the costs in respect thereof wil amount to R3,40 /ton (excl. VAT) and R3,88/ton (incl. VAT).

12.2 Grain transfers

Grain may be transferred between clients. The necessary arrangements can be made with the Grain Procurer, Silo Manager or Head Office Grain Storage Division. The tariff applicable to transferring grain from one client to another will amount to R4.77 per ton (VAT excluded) and R5,44 Incl VAT, subject to a minimum of R83,57 (VAT excluded), and R95,27 (VAT included), and a maximum cost of R776,82 (VAT excluded) and R885,57 (VAT included) per transaction and the transfer may only be done after settlement of the silo cost account.

13. ADMINISTRATIVE TARIFFS

13.1 GLOSSARY

“**Facilitation**” is when Senwes deals with the administration of the contract on behalf of the buyer of grain.

“**Stock transfer**” is when the stock of one person/client is transferred to a third party.

“**Standard delivery information**” contains, inter alia, information such as the delivery date, type of grain, vehicle registration number and net mass.

“**Dispatch**” is any form of transport used to transport the product from one point to another.

“**Buyers**” are individuals and/or organisations buying grain.

“**Producers**” are individuals and/or organisations producing grain products.

13.2 DIRECT RECEIPTS/DELIVERIES AT SILOS FOR BUYERS FROM OTHER PRODUCERS

The following options are available:

13.2.1 DIRECT RECEIPTS

Transactions will be done as follows:

- Before grain can be received at a silo, the client wishing to deliver grain on his folio has to contact head office to ensure that a folio number is available for the receipt of grain. A folio number will start with “52*****” or “4*****”.
- Should a folio number not be available, it would have to be created at Senwes Grainlink Producer accounts after signature of all applicable documentation and application forms. Contact person: Gerhard van Deventer (018) 464 7745.
- The client, as referred to in the letter referred to above, shall pay a handling tariff per ton which shall, inter alia, make provision for limited standard delivery information being made available to the client upon request.

13.2.2 FACILITATION

Facilitation agreements with a buyer shall be concluded on the following basis:

Administration costs for facilities will be as follows:

- The administration costs for facilities will be as follows:
 - Announced tariff of R5,18/ton (Excl VAT) R5.91 (VAT incl) up to and including 50 000 tons
 - > 50 000 tons to 75 000 tons R4,14/ton (Excl VAT) R4.72 (Incl VAT)
 - > 75 000 tons to 100 000 tons R3,50/ton (Excl VAT) R3.99 (Incl VAT)

- > 100 000 tons plus R2.42/ton (Excl VAT) R2.76 (Incl VAT)
- A buyer is entitled to information regarding stock receipts, orders, dispatches and balances.

Facilitation transactions shall be dealt with as follows:

- Senwes opens a buying contract which will enable the producer to deliver to the silo.
- This buying contract is linked to a sales contract to be opened in the name of the buyer.
- As soon as deliveries take place, the producer will nominate the contract on which the deliveries are to be done. Should the producer indicate that delivery will be done on the facilitation contract, the stock will convert from the buying contract to the sales contract.
- Storage, handling and administration costs are for the account of the buyer.

Senwes will require the following information should the client be interested in a facilitation transaction:

- Silo where deliveries will take place;
- The type of grain to be delivered, e.g. WM1 or YM1;
- The name and delivery number of the producer;
- The tonnage to be delivered.

The following arrangements shall apply in respect of facilitation contracts:

- Senwes is not accountable for any damage in any instances where the producer decides not to deliver his grain on the facilitation contract.
- Senwes is not the agent or representative of the client.
- It often happens that drying and cleaning costs are debited against a client and problems then arise in respect of the payment of the account. Five (5) tonnes of grain from the first consignment of a producer delivering on the facilitation contract shall be received as farmers' stock to serve as security in respect of grain costs which may possibly arise.
- As soon as the account is paid, the grain received as farmers' stock will be transferred to the facilitation contract.

13.3 STOCK BALANCES AND DISPATCH INFORMATION IN RESPECT OF SILO CERTIFICATES /STOCK TRANSFERS FROM ONE CLIENT TO ANOTHER

- Detail information regarding stock balances and/or dispatches will be available once a month upon request.

13.4 STOCK TRANSFERS AND CONSOLIDATION OF STOCK

- Should a small quantity of the buyer's stock remain on a contract, Senwes may consider buying such stock at an agreed price.
- Stock transfer costs relating to the transferring of stock from one client to another will amount to R4.77/ton (excl. VAT), R5,44/ton (incl. VAT), subject to a minimum of R83,57 (excl. VAT), R95,27 (excl. VAT) per transaction and a maximum of R776,82 (excl. VAT) and R885,57 (incl. VAT). The contract number, buyer code, tonnage and silo must be indicated when such a request is submitted. Both parties must give permission for the transfer and the party accepting responsibility for the transfer costs must be indicated. Documentation for this purpose is available at your nearest silo.

Stock balances and/or dispatch information are available as described in point 2.

13.5 ELECTRONIC SILO CERTIFICATES

- The costs of issuing an **electronic silo certificate** are as follows:
 - R2.95 (excl VAT), R3,36 (incl VAT) per ton, limited to a minimum of R64,75 (excl VAT) and R73,82 (incl VAT) per silo certificate;
 - ESC transaction costs as determined from time to time by ESC.
- Senwes Electronic Silo Certificates offer, inter alia, the following advantages without guaranteeing such advantages:
 - Transfer of ownership happens in a safe environment;
 - Increased efficiency due to improved control measures, elimination of dispatching silo certificates to clients, as well as the cancellation of certificates;
 - The risk of fraud is decreased;
 - Availability of real-time information;
 - The Electronic Silo Certificate register facilitates record-keeping by clients and can even replace current record-keeping methods used by clients;
 - The system is available to silo owners and all parties using silo certificates, including brokers, traders and processors:
 - Costs relating to Senwes Electronic Silo Certificates:
 - The producer/client is responsible for normal silo costs in respect of handling and storage;
 - Clients must register their unique pin number and password at ESC;
 - Visit www.silocert.co.za for registration and further training.

13.6 DISPATCH ARRANGEMENTS

- **Please note:** Outloading will be done strictly on the basis of prior bookings as indicated below. Should a buyer not make a booking or should the transporter not arrive at the booked time, the relevant instruction will either not be executed or will

be executed after other bookings. Please ensure that your transporter is aware of this arrangement in order to avoid any inconvenience or additional costs.

- The following information will be required when summer grain is outloaded and/or ordered:
 - Buyer code, contract number and silo where loading will take place;
 - Tonnage
 - Date when outloading will be done;
 - Transporter details. Fax transporter details (name of transporter, vehicle registration number and identity number of the manager) to head office and the relevant silo;
 - Rail transport: Side line number and Spoornet account number.
 - Completion and submission of withdrawal document (available on Intranet).
- The above information must be faxed to Corné Olivier at (018) 462 2540 or contact her at (018) 464 7226. E-mail: corne.olivier@senwes.co.za
- Outloading instruction number allocated to you, after which the necessary arrangements for the outloading at the relevant silo must be made.
- Should orders be done by rail, prior arrangements required by Spoornet must be borne in mind.
- Loading arrangements must be made with the silo involved at least 10 (ten) working days prior to the intended loading. An outloading instruction number does not mean that the persons involved can arrive at the silo at any time without having made prior arrangements in respect of an outloading time and date.

However, Senwes will not accept liability should it not be able to outload on the agreed date and should such inability be due to circumstances beyond the control of Senwes.

- Any changes in respect of instructions will not be done at the silo, but will have to be arranged with Senwes (Grainlink Dispatches), Corne Olivier (018) 462 2540.
- No claims for mass shortages will be considered should the grain be taken to silos by road.
- Should a truck be overloaded inadvertently, the truck driver will be requested to offload a suitable quantity. Senwes accepts no accountability for any damage should truck drivers refuse to adhere to such a request. No truck may be overloaded – loads will comply with the legal carrying capacity of the trucks concerned.
- Where silo certificates or stock transfers between clients are involved, only the dispatch documentation which should accompany the truck or railway carriage will be provided.
- Should an instruction in terms of which grain has not been outloaded as yet, be amended upon request of the client, such amendment will be done at no cost.

Should the grain have been outloaded in terms of an instruction and an amendment is requested, the costs in this regard will amount to R3,40 / ton (excl VAT), R3.88 (incl. VAT).

- Should a request be received for a consignment loaded in terms of an instruction to be cancelled and to be outloaded, the handling fee will be payable.

Navrae / Enquiries

Administrasie/Administration

Zelda Nel • (018) 464 7682

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Bestuurder: Silobedryf / Manager: Silo Operations

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Bestuurder: Graanverkryging / Manager: Grain Procurement

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14. FOOD SAFETY: FOOD HYGIENE

- 14.1 Trucks, tractors and trailers shall be inspected during deliveries to ensure that there are no glass, oil, diesel, radiator water, pieces of metal, etcetera in the grain. Silo personnel are entitled to refuse clients access to points of delivery should food hygiene risks apply in the opinion of such personnel. Tarpaulins used must also be clean and insect-free.
- 14.2 The client shall, upon delivery of any grain, ensure and guarantee that:

	The grain is suitable for human and animal consumption
	All chemical substances comply with the Fertilisers, Farm Feeds, Agricultural Remedies and Stock Remedies Act, 36 of 1947. and the Agricultural Product Standards Act, 119 of 1990, or any applicable legislation / that comprehensive record keeping has been done of all chemical applications to the product being delivered.
	The product is not contaminated by any harmful toxins or any poisonous

	substances which are harmful or dangerous for human and animal consumption.
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14.3 Chemical declaration by client (Annexure 1). Clients must acquaint themselves with the legal requirements in respect of chemical substances and must comply with the standards as contained therein. Clients shall be obliged to submit a declaration to Senwes before delivering their grain, in which it is declared that they:

- Complied with the requirements;
- Did not apply illegal substances and/or
- Incorrect dosages or
- Applied legal substances at incorrect times.

14.4 This chemical declaration is also contained on the reverse of the **grain delivery note** for the convenience of the client and can be completed per consignment.

Should the client neglect to complete the chemical declaration, it will be deemed that the specific consignment does not comply with the requirements.

14.5 Senwes shall be entitled to investigate compliance with these requirements and take samples for analysis at any time and at its discretion. Senwes reserves the right to refuse consignments should there be any suspicion that regulations and/or legislation have not been complied with.

15. BLENDING OF GRAIN

Senwes stores grain of the same type and quality in bulk in such a manner as to ensure that blending of the same type and quality will take place. Clients storing grain at Senwes may only insist on the same type and quality of grain as described in the appropriate grading regulation and may only withdraw or market grain of a similar quality. Senwes reserves the right to return grain of a similar or better quality (measured in accordance with the standard grading regulations applicable in the RSA) to the client.

16. GRAIN DELIVERY INSTRUCTION

16.1. No grain shall be received without a grain delivery instruction, duly completed and signed by the client.

16.2. Silo personnel may not sign a delivery instruction on behalf of the client.

17. RESERVATION OF RIGHTS

This grain delivery instruction may not be used by clients to make offers to sell grain or any other requests in this regard. Senwes shall not take note of such offers or requests. Clients who wish to sell their grain to Senwes, must contact a Senwes grain procurer.

Senwes reserves the right to, at any stage and without prior notice, change the above tariffs. Such amended tariffs shall then be applicable to all new storage or storage options done/selected.

Contracts already concluded in respect of tariffs referred to in this document, will be honoured.

A handwritten signature in black ink, appearing to read 'Graham Lottering', with a stylized flourish at the end.

Graham Lottering
Manager: Silo Operations

CHEMICAL DECLARATION

Annexure 1

I, the undersigned,

Initials and surname: _____

Name of farm: _____

Postal address: _____

Client no.: _____

who is of the intention to deliver grain at the following Senwes silos:

hereby note the application of **chemical substances and limitations in respect thereof**, as contained in the Fertilisers, Farm Feeds, Agricultural Remedies and Stock Remedies Act, 36 of 1947, or any other applicable legislation.

I am aware of the fact that:

1. Legal requirements apply in respect of the use of certain herbicides, insecticides and various other agricultural chemicals and the residue levels of the relevant products which may be available in the product and which may be applied.
2. I have to acquaint myself with the legal requirements and that I have to comply with the standards as set out therein.
3. I am obliged to submit this declaration of compliance to Senwes before any deliveries may be made and I hereby declare that I have complied with the regulations and that I have not applied any illegal substances and/or incorrect dosages and that I have not applied legal substances at incorrect times.
4. Senwes shall be entitled to investigate compliance with these requirements and take samples for analysis at any time and at its discretion.
5. Grain which does not comply with the requirements, shall not be accepted and force majeure shall not apply in respect thereof.

SIGNED: : _____

PLACE : _____

DATE : _____