



**SUMMARY 2019/2020
STORAGE AND HANDLING TARIFFS FOR MAIZE AND GRAIN SORGHUM**

		Handling/ton	Storage/per ton	Sundry / Admin costs
1.	Storage Options and tariffs 01 April 2019 – 31 March 2020			
1.1	General Storage Maize	R54.57(Excl VAT) R62.76 (Incl VAT)	R0.86 (Excl VAT) per ton per day R0.99 (Incl VAT) per ton per day	
	Grain sorghum	R58.81(Excl VAT) R67.62(Incl VAT)	Maize and sorghum	
1.2	Season tariff Maize	R54.57(Excl VAT) R62.76(Incl VAT)	R113.52 (Excl VAT) R130.55 (Incl VAT)	
	Grain sorghum	R58.81(Excl VAT) R67.62(Incl VAT)		
2.	Deferred storage		Client has until 31 Dec 2019 to select a storage option	
3.	Carry-over stock 1 April 2019		R0.86 (Excl VAT) R0.99 (Incl VAT) per ton per day with a maximum of R113.52 Excl VAT R130.55 (Incl VAT)	
4.	Volume discount (See table 2.2.6.1 & 2.2.6.2)			
5.	Sundry Tariffs R/ton (01/04/2019 – 31/03/2020)			
	- Weighing			R4.41 / t (Excl VAT) R4.61 (Incl VAT) Minimum cost/consignment R 57.22 (Excl VAT) R65.80 (Incl VAT)
	- Bagging costs (excl bags)			R115.70 (Excl VAT) R 133.06 (Incl VAT)
6.	Administration tariffs R/ton)			
	- Facilitation			R6.09/ Ton up to and including 50 000 ton (Excl VAT) R7.01 (Incl VAT) R4.87/Ton (>50 000 tonnes up to 75 000 ton) (Excl VAT) R5.60 (Incl VAT) R4.13/Ton (>75 000 tonnes to 100 000 tonnes (Excl VAT) R4.74 (Incl VAT) R3.36/Ton (>100 000 ton plus) (Excl VAT) R3.86 (Incl VAT)
	- Instruction amendments			R4.00 (Excl VAT) R4.61 (Incl VAT) / R76.21 (Excl VAT) R87.64 (Incl VAT)
	- Grain transfers / consolidation			R5.61(excl VAT) R6.46 (Incl VAT) / R98.36 (Excl VAT) R113.11 (Incl VAT)
	- Certificate conversion to other tariff options			R3.48 (excl VAT) R3.99 (Incl VAT)/ R76.21 (Excl VAT) R87.64 (Incl VAT)
	- Certificate issuing costs			R3.48 (excl VAT) R3.99 (Incl VAT) / R76.21 (Excl VAT) R87.64 (Incl VAT)
<p>* Clients must familiarise themselves with the tariffs and rules as set out in the relevant notice</p> <p>* All tariffs are for maize and grain sorghum produced in South Africa only</p> <p>* All prices, unless specified differently, excludes VAT. VAT is, however, payable</p>				



NOTICE TO ALL SUMMER GRAIN CLIENTS FOR THE DELIVERY OF MAIZE AND GRAIN SORGHUM FOR THE 2018/2019 MARKETING SEASON

Dear Client

Senwes hereby gives notice of the maize and grain sorghum storage options and tariffs applicable for the 2019/2020 season (1 April 2019 until 31 March 2020).

The information contained in this notice, read in conjunction with the Senwes standard storage conditions (which are available at silos) constitute the entire agreement in terms of which clients utilise storage facilities. Should any terms and conditions set out in this notice contradict any of the standard terms and conditions, the conditions of this notice shall apply. Any option selected in terms hereof shall apply in respect of the relevant season.

Nothing contained herein shall be interpreted that the Grain Silo Owner is obliged to accept any or all products offered by the Grain Silo User for storage thereof. Acceptance of product for storage purposes shall at all relevant times be at the sole discretion of the Grain Silo Owner, who shall exercise its discretion on the basis of, inter alia, its own requirements, the availability of storage space or the functionality of a specific silo.

Senwes reserves the right to amend the tariffs during the year if operational requirements necessitate it to do so. In cases where the grain has been delivered, and the relevant storage option selected, the transaction will be honoured.

Clients are requested to take due care in selecting storage options, as no credit will be passed in respect of the seasonal tariff for maize or grain sorghum.

The administrative and sundry tariffs are amended in this tariff document and replace all previous publications.

***The recovery of statutory levies (VAT included), is done in accordance with relevant legislation.**

PLEASE NOTE THAT ALL TARIFFS EXCLUDE VAT

These are the standard storage tariffs which will apply should one of the other storage options not be selected.

1. HANDLING COSTS

Handling costs for 2019/2020, are as follows:

Product	Season period	Rand per Ton
Maize	1 April 2019–31 March 2020	R54.57 (Excl VAT) R62.76 (Incl VAT)
Sorghum	1 April 2019–31 March 2020	R58.81 (Excl VAT) R 67.62 (Incl VAT)

2. STORAGE COSTS

2.1 Day tariff

Product	Season period	Rand / Ton / Day
Maize	1 April 2019–31 March 2020	R0.86 (Excl VAT) R0.99 (Incl VAT)
Sorghum	1 April 2019–31 March 2020	R0.86 (Excl VAT) R0.99 (Incl VAT)

The storage tariff is payable monthly, unless prior written financing arrangements have been made with Senwes, in which case the maize or grain sorghum will serve as security. The cost of this tariff option will be invoiced upon delivery or transfer of the maize or grain sorghum to this option and is payable within 30 days of date of monthly statement, after which interest calculated at the current prime lending rate of Absa as applicable from time to time, will be charged from the date upon which the amount was payable until the actual date of full payment. Maize and sorghum will be referred to as “grain” hereafter, unless specifically defined.

2.2 SEASON TARIFF:

2.2.1 R113.52 (Excl VAT) R130.55 (Incl VAT)

2.2.2 The client must **select this option in writing at the silo or Senwes Head Office** in order to make use thereof.

Invoicing will take place within 7 (seven) days after selection of the option, and the aforementioned invoice will be payable within 30 (thirty) days from date of monthly statement, after which interest at Absa’s current prime lending rate, as applicable from time to time, will be charged from the day upon which the amount was payable until the actual date of full payment,.

The applicable handling tariff per ton will be debited together with the seasonal storage fee, being payable on or before 30 days from date of monthly statement.

2.2.3 Rights in terms of the **seasonal storage option** shall not be transferable should stock be transferred from one client to another.

Where stock is transferred from a client’s folio to the client’s financing folio, rights shall be transferable.

Please note: When stock is transferred from a day tariff to a season tariff, both tariffs shall apply as stipulated in the tariff document.

Clients are requested to take due care in selecting storage options, as no credit will be passed in respect of the seasonal tariff should the maize or grain sorghum be sold or out-loaded before the end of the season.

2.2.4 This option will only apply in respect of grain being held on a stock account. Should clients holding grain by virtue of a silo certificate (Safex or Senwes) wish to make use of the option, the silo certificate must be cancelled and the maize or grain sorghum

tonnage must be transferred to a stock account. The administration fee for such a transfer amounts to R3.48 (Excl VAT) R 3.69 (Incl VAT) per ton, subject to a minimum amount of R76.21 (VAT excluded) R87.64 (Incl VAT) per transaction.

2.2.5 Senwes reserves the right to, at its sole discretion, change the silos in respect of which the option applies at any time, which decision shall be based on business considerations. In cases where the grain has already been delivered, the transaction will be honoured.

2.2.6 Volume rebates – applicable in respect of season tariff

SENWES expanded on the volume rebates for 2019/2020 summer grain and silos were divided into four categories, in terms of which volume discounts were based on the extent of deliveries. Volume discounts will be credited by 31/03/2019.

These discounts shall apply in respect of first deliveries only and shall not apply where any other discounts or special promotions are offered by Senwes*:

2.2.6.1

VOLUME DISCOUNT PER CLIENT (per tonne)*										
SILO CAT	5 000 ton plus		10 000 ton plus		20 000 ton plus		50 000 ton plus		100 000 ton plus	
	DISC %	TARIFF	DISC %	TARIFF	DISC %	TARIFF	DISC %	TARIFF	DISC %	TARIFF
Cat 1	2.50	R110.68 R127.28 (Incl VAT)	5.00	R107.84 R124.02 (Incl VAT)	7.50	R105.01 R120.76 (Incl VAT)	10.00	R102.17 R117.49 (Incl VAT)	12.50	R99.33 R114.23 (Incl VAT)
Cat 2	5.00	R107.84 R124.02 (Incl VAT)	7.50	R105.01 R120.76 (Incl VAT)	10.00	R102.17 R117.49 (Incl VAT)	12.50	R99.33 R114.23 (Incl VAT)	15.00	R96.49 R104.51 (Incl VAT)
Cat 3	7.50	R105.01 R120.76 (Incl VAT)	10.00	R102.17 R117.49 (Incl VAT)	12.50	R99.33 R114.23 (Incl VAT)	15.00	R96.49 R104.51 (Incl VAT)	17.50	R93.65 R107.70 (Incl VAT)
Cat 4	10.00	R102.17 R117.49 (Incl VAT)	12.50	R99.33 R114.23 (Incl VAT)	15.00	R96.49 R104.51 (Incl VAT)	17.50	R93.65 R107.70 (Incl VAT)	20.00	R90.82 R104.44 (Incl VAT)

2.2.6.2. The discount tariffs at the different silos per category:

Category 1	Category 2	Category 3	Category 4
Allanridge Silo	Bloemfontein Silo	Attie Silo	Brandfort Silo
Arlington Silo	Buckingham	De Brug Silo	Hartswater Silo
Bothaville Silo	Enselspruit	Groenebloem Silo	Jan Kempdorp Silo
Bultfontein Silo	Heuningspruit	Losdoorns Silo	Magogong Silo
Geneva Silo	Hoogte	Melliodora Silo	Schoonspruit Silo
Gottenburg Silo	Koppies	Mooigelee Silo	Steynsrus Silo
Hartbeesfontein Silo	Kroonstad	Odendaalsrus Silo	Tierfontein Silo
Heilbron Silo	Middelvlei	Potchefstroom	Werda Silo
Hennenman Silo	Petrusburg	Schuttesdraai Silo	
Kroonstad Silo	Raathsvlei	Van Tonder Silo	

Makokskraal Silo	Ventersdorp	Vredefort Silo	
Mirage Silo	Weiveld	Winburg Silo	
Mirage Silo	Welgelee		
Oberholzer Silo			
Protespan Silo			
Regina Silo			
Rooiwal Silo			
Theunissen Silo			
Vierfontein Silo			
Viljoenskroon Silo			
Wesselsbron Silo			
Willemsrus Silo			
Wolwehoek Silo			

GRAIN SORGHUM:

Volume discount for grain sorghum shall only apply in respect of the season tariff

- a) 2,5% discount > 20 000 tonnes
- b) 5.0% discount > 40 000 tonnes
- c) 7.5% discount > 60 000 tonnes

3. DEFERRED STORAGE (in respect of first delivery only)

Clients have until 31 December 2019 to select a storage option. During the period until 31 December 2019 the debiting of the handling and storage fees will be deferred unless the provisions of a specific option determine differently. Clients will be invoiced on 31 December 2019.

Should grain delivered in terms of the deferred storage option be sold on or before 31 December 2019, the handling and accumulated storage fee as at the date of the transaction will be calculated by Senwes (see paragraph below) and it will be payable before the grain is out-loaded or a silo certificate, as requested by the client, is issued and delivered.

Should the client neglect to select a storage option of his choice before 31 December 2019, the season storage tariff option will apply. In such an event payment must be made within 30 days from date of statement.

4. SAFEX TARIFF

The tariff in respect of this option shall apply to all **grain held by virtue of a Safex silo certificate, subject to the following additional terms and conditions and clients must take note of the fact that the Safex tariff only applies to Safex registered silos.**

- 4.1 The Safex tariff as published by Safex is automatically levied by the system, from the date on which the silo certificate is issued until the date on which the certificate is presented to Senwes.
- 4.2 Grain will not be outloaded until all outstanding accumulated costs have been paid.
- 4.3 When a Safex silo certificate is issued, the accumulated silo costs applicable to the silo option which applied until the date of such a certificate being issued must be paid before such a certificate will be issued.
- 4.4 The client, in conjunction with the grain silo owner, is entitled to convert the Safex silo certificate tendered to client storage and to exercise his choice in respect to other tariff options that may apply. The administration costs involved with the conversion will amount to R3.48 (Excl VAT) R 3.99 (Incl VAT) per ton, subject to a minimum amount of R76.21 (Excl VAT) R 87.64 (Incl VAT) per transaction.

5. CARRY-OVER STOCK

The tariff applicable to the storage of all grain stock being carried over from the season in which such stock is delivered and which is stored in Senwes' silos on the date mentioned below, will be the day storage tariff as described in paragraph 2.1 above, until the date on which the storage amount equals the seasonal tariff R113.52 (Excl VAT) R130.55 (Incl VAT).

The storage tariff is payable monthly, unless prior written financing arrangements have been made with Senwes, in which case the grain will serve as security.

Interest calculated at Absa's current prime lending rate, as applicable from time to time, will be charged from the day upon which the amount was payable until the actual date of full payment.

Product	Carry-over date
Maize	1 April 2019
Sorghum	1 April 2019

All carry-over stocks on silo certificates (SAFEX or Senwes) shall be stored at the applicable day tariff without any ceiling amount.

6. SENWES SILO CERTIFICATES

- 6.1 The Senwes storage tariffs as described in paragraph 2.1 are automatically charged by the system from the date upon which the silo certificate is issued, until the date upon which the certificate is presented to Senwes.
- 6.2 When a Senwes silo certificate is issued the accumulated silo costs, according to the silo cost option which applied until the date of issue, must be paid immediately before the certificate will be issued.

- 6.3 The client is entitled to convert the certificate presented to client storage at any time and to, in conjunction with the grain silo owner, select his option with regard to other storage options which may apply. The administrative costs in respect of the conversion will amount to R3.48 (VAT excluded) (R3.99 VAT included) per ton, subject to a minimum amount of R76.21 (VAT excluded) R87.64 (VAT included) per transaction.

Grain will not be out-loaded until all outstanding accumulated costs have been paid.

7. GRAIN RECEIVED

Senwes is not obliged to accept any grain tendered for storage.

7.1 Physical losses

The grain mass, as delivered, will be subject to physical losses and breakage during the handling and storage thereof. The grain mass will therefore be reduced with the following percentages upon receipt thereof:

Maize

- **Less than 2% screenings under the 6.35mm grading grid – a deduction of 0.85% will be applied.**
- **More than 2.1% screenings under the 6.35mm grading grid – a deduction of 1% will be applied**

Grain Sorghum - a deduction of 2,28 %

7.2 Excess moisture

The mass of grain delivered with a moisture content in excess of the percentage moisture contents (set out below), will be reduced, utilising the moisture formula, in order to equate it with the moisture percentages set out below.

PRODUCT	REGARDED AS DRY GRAIN
Maize	12,5%
Grain Sorghum	12,5%

8. SUMMER GRAIN DRYING TARIFFS (APPLICABLE TO MAIZE ONLY)

- 8.1.1 The moisture percentage of grain is determined by means of an industry acceptable moisture metre, calibrated according to the manufacturer's instructions and procedures.
- 8.1.2 Comprehensive information regarding the availability of and requirements in respect of the drying facilities is available at the relevant silo.
- 8.1.3 Senwes reserves the right to stop the intake of maize with an excessive moisture content, should there be an over-supply of excessively moist maize and should the drying capacity be inadequate.

8.1.4 Senwes shall, at its sole discretion and from time to time, accept grain with a higher moisture content at silos where drying facilities are available. The grain will then be dried at the cost of the client, subject to the applicable mass adjustment for excess moisture. Full information regarding the availability of and requirements in respect of the drying facilities is available at the relevant silo. Senwes reserves the right to stop the intake of excessively moist grain should there be an over-supply of such grain and should the drying capacity be inadequate.

8.1.5 Only grain sorghum, of which the moisture content is 14% and less, will be accepted.

8.2 The applicable drying tariffs are as follows:

After due consideration, Senwes decided to accommodate clients by not levying drying fees on maize delivered with a moisture content of up to 18% where capacity and drying kilns are available. This will apply from 1 April 2019 until 31 March 2020 (applicable in respect of maize only). Please note that when aeration capacity is not available and the maize is dried that normal drying tariffs will be applied. Contact your silo manager or grain procurer for more information.

Maize (1 April 2019 to 31 March 2020):

	MOISTURE %	TARIFF / RAND PER TON	
		EXCL VAT	INCL VAT
All silos	14,1 – 14,5	R42.47	R48.84
	14,6 – 15,0	R55.54	R63.87
	15,1 – 16,0	R79.38	R91.28
	16,1 – 17,0	R112.97	R129.92
	17,1 – 18,0	R161.27	R185.46

****All maize with a moisture content percentage of more than 14.0% and are to be dried may only be withdrawn 15 working days after delivery thereof.***

9. REMOVAL OF HARMFUL SEEDS (APPLICABLE IN RESPECT OF MAIZE ONLY)

In order to assist the client with the cleaning of grain intended to be delivered for storage, the necessary facilities, where such facilities are available, are made available by Senwes at a set rate,. Should a consignment of grain intended to be delivered for storage contain more than the permitted quantity of harmful seeds, the grain must be sifted slowly to remove all the harmful seeds.

Full particulars relating to this service are available from silo managers.

9.1 Client does not take back the screenings and harmful seeds

All material under the 6,35mm round hole grading grid is used for the calculation of the percentage of the mass adjustment which has to be made in respect of the delivery.

The costs are as follows:

9.2 SIFTING COSTS – SCREENINGS ARE LEFT AT SILO

Product	No. of seeds per 1 Kg	Tariff (Rand per Ton)	
		Excl VAT	Incl VAT
Maize	2 - 20	R 48.40	R 55.66
	21 – 30	R 102.85	R 118.28
	31 – 40	R169.40	R194.81
	41 - 50	R 363.00	R 419.45
	> 50	R 738.10	R 848.82

10.0 GRAIN COST ACCOUNTS:

- 10.1 All silo costs are payable within 30 days from date of monthly statement, or as per written agreement with Senwes. Should the client neglect to timeously make the payment, interest will be levied, from the day upon which the amount was payable until the actual date of full payment and compounded monthly, calculated at Absa's current prime lending rate, as applicable from time to time,.
- 10.2 Withdrawal and transferring of grain from client storage will only be allowed and silo and Safex certificates will only be issued if the account is paid in full. Senwes may, however, allow such withdrawal or issue at its discretion if sufficient grain stock is retained to serve as security for the outstanding account at Senwes.

11. SUNDRY TARIFFS

Sundry services are regarded as being supportive of the Senwes grain services package and are offered where equipment is available and not in use. The tariffs applicable to the use of sundry Grainlink facilities as from 1 April 2019 until 31 March 2020 are as follows:

11.1 Weighing

- 11.1.1 All clients who wish to determine the mass of a load which will not be off-loaded will pay an amount of R4.41 per ton, VAT excluded, and R5.07 per ton, VAT included, on the total mass of the load, for the use of the scale. A minimum per transaction cost of R57.22 (VAT excluded) and R65.80 (VAT included) shall apply.
- 11.1.2 Persons and private concerns without client numbers must pay cash for the service when it is rendered.
- 11.1.3 Senwes shall not accept legal liability for the accuracy of the mass of such weighed goods.
- 11.1.4 Senwes shall not grade a load of grain that is weighed but not off-loaded.

11.2 Bagging fees (if facilities and equipment are available)

Bagging costs amount to R115.70 per ton (VAT excluded) and R133.06 per ton (VAT included) and clients must provide their own bags.

12. DISPATCHING/OUTLOADING OF GRAIN

12.1 Outloading of grain

Any client who wishes to outload grain, must notify Senwes **at least 10 (ten) working days** prior to his intention to withdraw grain. No grain may be outloaded without Head Office permission.

When an instruction in respect of grain which has not been outloaded is changed on request of the client, the change will be effected at no cost. Should delivery of the have commenced and the client amends its instruction, the costs in respect thereof will amount to R4.00 /ton (excl. VAT) and R4.61/ton (incl. VAT).

12.2 Grain transfers

Grain may be transferred between clients. The necessary arrangements can be made with the Grain Procurer, Silo Manager or Head Office Grain Storage Division. The tariff applicable to transferring grain from one client to another will amount to R5.61 per ton (Excl VAT) and R6.45 (Incl VAT), subject to a minimum of R98.36/ton (Excl VAT), and R113.11 (Incl VAT), and a maximum cost of R914.32 (Excl VAT) and R1051.47 (Incl VAT) per transaction and the transfer may only be done after settlement of the silo cost account.

13. ADMINISTRATIVE TARIFFS

13.1 GLOSSARY

“Facilitation” is when Senwes deals with the administration of the contract on behalf of the buyer of grain.

“Stock transfer” is when the stock of one person/client is transferred to a third party.

“Standard delivery information” contains, inter alia, information such as the delivery date, type of grain, vehicle registration number and net mass.

“Dispatch” is any form of transport used to transport the product from one point to another.

“Buyers” are individuals and/or organisations buying grain.

“Producers” are individuals and/or organisations producing grain products.

13.2 DIRECT RECEIPTS/DELIVERIES AT SILOS FOR BUYERS FROM OTHER PRODUCERS

The following options are available:

13.2.1 DIRECT RECEIPTS

Transactions will be done as follows:

- Before grain can be received at a silo, the client wishing to deliver grain on his folio has to contact head office to ensure that a folio number is available for the receipt of grain. A folio number will start with "52*****" or "4*****".
- Should a folio number not be available, it would have to be created at Senwes Grainlink Producer accounts after signature of all applicable documentation and application forms. Contact person: Karin Lombard (018) 464 7519.
- The client, as referred to in the letter referred to above, shall pay a handling tariff per ton which shall, inter alia, make provision for limited standard delivery information being made available to the client upon request.

13.2.2 FACILITATION

Facilitation agreements with a buyer shall be concluded on the following basis:

Administration costs for facilities will be as follows:

- The administration costs for facilities will be as follows:
 - Announced tariff of R6.09/Ton (Excl VAT) R7.01 (Incl VAT) up to and including 50 000 tonnes
 - > 50 000 tonnes to 75 000 tonnes R4.87/Ton (Excl VAT) R5.60 (Incl VAT)
 - > 75 000 tonnes to 100 000 tonnes R4.13/Ton (Excl VAT) R4.74 (Incl VAT)
 - > 100 000 tonnes plus R3.36/Ton (Excl VAT) R3.86 (Incl VAT)
- A buyer is entitled to information regarding stock receipts, orders, dispatches and balances.

Facilitation transactions shall be dealt with as follows:

- Senwes opens a delivery contract which will enable the producer to deliver to the silo.
- The delivery contract is linked to a purchase contract to be opened in the name of the buyer.
- As soon as deliveries take place, the producer will nominate the contract on which the deliveries are to be done. Should the producer indicate that delivery will be done

on the facilitation contract, the stock will convert from the delivery contract to the purchase contract.

- Storage, handling and administration costs are for the account of the buyer.

Senwes will require the following information should the client be interested in a facilitation transaction:

- Silo where deliveries will take place;
- The type of grain to be delivered, e.g. WM1 or YM1;
- The name and delivery number of the producer;
- The tonnage to be delivered.

The following arrangements shall apply in respect of facilitation contracts:

- Senwes is not accountable for any damage in any instances where the producer decides not to deliver his grain on the facilitation contract.
- Senwes is not the agent or representative of the client.
- It often happens that drying and cleaning costs are debited against a client and problems then arise in respect of the payment of the account. Five (5) tonnes of grain from the first consignment of a producer delivering on the facilitation contract shall be received as farmers' stock to serve as security in respect of the grain costs which may possibly arise.
- As soon as the account is paid, the grain will be received on the client's account and transferred to the facilitation contract.

13.3 STOCK BALANCES AND DISPATCH INFORMATION IN RESPECT OF SILO CERTIFICATES /STOCK TRANSFERS FROM ONE CLIENT TO ANOTHER

- Detail information regarding stock balances and/or dispatches will be available once a month upon request.

13.4 STOCK TRANSFERS AND CONSOLIDATION OF STOCK

- Should a small quantity of the buyer's stock remain on a contract, Senwes may consider buying such stock at an agreed price.
- Stock transfer costs relating to the transferring of stock from one client to another will amount to R5.61/ton (Excl VAT), R6.46/ton (Incl VAT), subject to a minimum of R98.36 (Excl VAT), R113.11 (Incl VAT) per transaction and a maximum of R914.32 (Excl VAT) and R1051.47 (Incl VAT). The contract number, buyer code, tonnage and silo must be indicated when such a request is submitted. Both parties must give permission for the transfer and the party accepting responsibility for the transfer

costs must be indicated. Documentation for this purpose is available at your nearest silo.

Stock balances and/or dispatch information is available as described in point 2.

13.5 ELECTRONIC SILO CERTIFICATES

- The costs of issuing an **Electronic silo certificate** are as follows:
 - R3.48 (Excl VAT), R3.99 (Incl VAT) per ton, limited to a minimum of R76.21 (Excl VAT) and maksimum R87.64 (Incl VAT) per silo certificate;
 - ESC transaction costs as determined from time to time by ESC.
- Senwes Electronic Silo Certificates offer, inter alia, the following advantages without guaranteeing such advantages:
 - Transfer of ownership happens in a safe environment;
 - Increased efficiency due to improved control measures, elimination of dispatching silo certificates to clients, as well as the cancellation of certificates;
 - The risk of fraud is decreased;
 - Availability of real-time information;
 - The Electronic Silo Certificate register facilitates record-keeping by clients and can even replace current record-keeping methods used by clients;
 - The system is available to silo owners and all parties using silo certificates, including brokers, traders and processors;
 - Costs relating to Senwes Electronic Silo Certificates: The producer/client is responsible for normal silo costs in respect of handling and storage;
 - Clients must register their unique pin number and password at ESC;
 - Visit www.silocert.co.za for registration and further training.

13.6 DISPATCH ARRANGEMENTS

- **Please note:** Outloading will be done strictly on the basis of prior bookings as indicated below. Should a buyer not make a booking or should the transporter not arrive at the booked time, the relevant instruction will either not be executed or will be executed after other bookings. Please ensure that your transporter is aware of this arrangement in order to avoid any inconvenience or additional costs.
- The following information will be required when summer grain is outloaded and/or ordered:
 - Buyer code, contract number and silo where loading will take place;
 - Tonnage
 - Date when outloading will be done;
 - Transporter details. Fax transporter details (name of transporter, vehicle registration number and identity number of the manager) to head office and the relevant silo;
 - Rail transport: Side line number and Spoornet account number.

- Completion and submission of withdrawal document (available on Intranet).
- The above information must be faxed to Karin Lombard at 086 554 3115 or contact her at (018) 464 7519. E-mail: karin.lombard@senwes.co.za
- Outloading instruction number allocated to you, after which the necessary arrangements for the outloading of the silo at the relevant silo must be made.
- Should orders be done by rail, prior arrangements required by Spoornet must be borne in mind.
- Loading arrangements must be made with the silo involved at least **10 (ten) working days** prior to the intended loading. An outloading instruction number does not mean that the persons involved can arrive at the silo at any time without having made prior arrangements in respect of an outloading time and date.

However, Senwes will not accept liability should it not be able to outload on the agreed date and should such inability be due to circumstances beyond the control of Senwes.

- Any changes in respect of instructions will not be done at the silo, but will have to be arranged with Senwes (Grainlink Dispatches), Corne Olivier (018) 464 7226.
- No claims for mass shortages will be considered should the grain be taken to silos by road.
- Should a truck be overloaded inadvertently, the truck driver will be requested to offload a suitable quantity. Senwes accepts no liability for any damage should truck drivers refuse to adhere to such a request. No truck may be overloaded – loads will comply with the legal carrying capacity of the trucks concerned.
- Where silo certificates or stock transfers between clients are involved, only the dispatch documentation which should accompany the truck or railway carriage will be provided.
- Should an instruction in terms of which grain has not been outloaded as yet, be amended upon request of the client, such amendment will be done at no cost. Should the grain have been outloaded in terms of an instruction and an amendment is requested, the costs in this regard would amount to R4.00 / ton (Excl VAT), R4.61 (Incl. VAT).
- Should a request be received for a consignment loaded in terms of an instruction to be cancelled and to be outloaded, the handling fee will be payable.
- Should a request be to outload after hours, the request must be directed for approval 5 (five) work days beforehand to the area manager of the specific silo. When approved, the client will be informed via telephone or email. Senwes has no obligation to approve outloading after hours. Confirmation from the client has to be in writing / via email where the client accepts the after hours tariff for outloading of maize and sorghum for R14.00/ton (Excl VAT), R16.10/ton (Incl. VAT). The tariff for oil seeds will be announced at a later stage.

Navrae / Enquiries

Administrasie/Administration

Zelda Nel • (018) 464 7682

zelda.nel@Senwes.co.za

Silo sertifikate/Silo certificates

Teresa Fibiger • (018) 464 7624

teresa.fibiger@Senwes.co.za

Boerevoorraad / Farmers' stock

Melissa Wiese • (018) 464 7893

melissa.wiese@senwes.co.za

Versporing/Transport

Karin Lombard • (018) 464 7519

karin.lombard@senwes.co.za

Bestuurder: Bedryf / Manager: Operations

Graham Lottering • (018) 464 7625

graham.lottering@Senwes.co.za

Bestuurder: Verkryger / Manager: Producer Grain Marketing

Hennie du Plooy • 083 388 4968

hennie.duplooy@Senwes.co.za

14. FOOD SAFETY: FOOD HYGIENE

14.1 Trucks, tractors and trailers shall be inspected during deliveries to ensure that there are no glass, oil, diesel, radiator water, pieces of metal, etcetera in the grain. Silo personnel are entitled to refuse clients access to points of delivery should food hygiene risks apply in the opinion of such personnel. Tarpaulins used must also be clean and insect-free.

14.2 The client shall, upon delivery of any grain, ensure and guarantee that:

	The grain is suitable for human and animal consumption
	All chemical substances comply with the Fertilisers, Farm Feeds, Agricultural Remedies and Stock Remedies Act 36 of 1947 and the Agricultural Product Standards Act 119 of 1990, or any applicable legislation / that comprehensive record keeping has been done of all chemical applications to the product being delivered.
	The product is not contaminated by any harmful toxins or any poisonous substances which are harmful or dangerous for human and animal consumption.

- 14.3 Chemical declaration by client (Annexure 1). Clients must acquaint themselves with the legal requirements in respect of chemical substances and must comply with the standards as contained therein. Clients shall be obliged to submit a declaration to Senwes before delivering their grain, in which it is declared that they:
- Complied with the requirements;
 - Did not apply illegal substances and/or
 - Incorrect dosages or
 - Applied legal substances at incorrect times.
- 14.4 This chemical declaration is also contained on the reverse of the **grain delivery note** for the convenience of the client and can be completed per consignment. Should the client neglect to complete the chemical declaration, it will be deemed that the specific consignment does not comply with the requirements.
- 14.5 Senwes shall be entitled to investigate compliance with these requirements and take samples for analysis at any time and at its discretion. Senwes reserves the right to refuse consignments should there be any suspicion that regulations and/or legislation have not been complied with.

15. BLENDING OF GRAIN

Senwes stores grain of the same type and quality in bulk in such a manner as to ensure that blending of the same type and quality will take place. Clients storing grain at Senwes may only insist on the same type and quality of grain as described in the appropriate grading regulation and may only withdraw or market grain of a similar quality. Senwes reserves the right to return grain of a similar or better quality (measured in accordance with the standard grading regulations applicable in the RSA) to the client.

16. GRAIN DELIVERY INSTRUCTION

- 16.1. No grain shall be received without a grain delivery instruction, duly completed and signed by the client.
- 16.2. Silo personnel may not sign a delivery instruction on behalf of the client.

17. RESERVATION OF RIGHTS

This grain delivery instruction may not be used by clients to make offers to sell grain or any other requests in this regard. Senwes shall not take note of such offers or requests. Clients to wish to sell their grain to Senwes, must contact a Senwes grain procurer.

Senwes reserves the right to, at any stage and without prior notice, change the above tariffs.

Contracts already concluded in respect of tariffs referred to in this document, will be honoured.



GRAHAM LOTTERING
MANAGER OPERATIONS

CHEMICAL DECLARATION

Annexure 1

I, the undersigned,

Initials and surname: _____

Name of farm: _____

Postal address: _____

Client no.: _____

who is of the intention to deliver grain at the following Senwes silos:

hereby note the application of **chemical substances and limitations in respect thereof**, as contained in the Fertilisers, Farm Feeds, Agricultural Remedies and Stock Remedies Act 36 of 1947 or any other applicable legislation.

I am aware of the fact that:

1. Legal requirements apply in respect of the use of certain herbicides, insecticides and various other agricultural chemicals and the residue levels of the relevant products which may be available in the product and which may be applied.
2. I have to acquaint myself with the legal requirements and that I have to comply with the standards as set out therein.
3. I am obliged to submit this declaration of compliance to Senwes before any deliveries may be made and I hereby declare that I have complied with the regulations and that I have not applied any illegal substances and/or incorrect dosages and that I have not applied legal substances at incorrect times.
4. Senwes shall be entitled to investigate compliance with these requirements and take samples for analysis at any time and at its discretion.
5. Grain which does not comply with the requirements, shall not be accepted and force majeure shall not apply in respect thereof.

SIGNED: : _____

PLACE : _____

DATE : _____



Farmer stock Transfer

Client name: _____

Client number: _____

Permission to (Silo): _____

To transfer or to deliver grain from my farmer stock to the following silo:

Silo : _____ Client nr: _____

Type of grain: _____

Grade: _____

Mass: _____

Conditions:

All costs (handling, storage and transfer costs) is for the 1st client's account.

The remaining stock must be sufficient security for Account 400.

SENWES reserve the right to reduce transfer mass to ensure that there is sufficient security for Account 400.

Any enquiry regarding transfers accounts phone: (018) 464 7460 or (018) 464 7685.

Signature: _____ Date: _____