

The background of the cover is a photograph of a wastewater treatment plant. It shows a large, curved, grey metal structure in the foreground, with a yellow circular access point below it. In the background, there are large, cylindrical tanks with metal grates on top, and a large pile of brown, fibrous sludge or biomass. The sky is bright and cloudy.

**STILL BREAKING  
NEW GROUND**

CONDENSED  
FINANCIAL  
STATEMENTS

**2017**

# Consolidated Statement of Financial Position

as at 30 April 2017

	GROUP		COMPANY	
	2017 R'm	2016 R'm	2017 R'm	2016 R'm
<b>Assets</b>				
<b>Non-current assets</b>				
Property, plant and equipment	471	403	397	341
Investment in subsidiaries	-	-	98	70
Investment in joint ventures	228	226	263	273
Investment in associate	25	-	25	-
Other financial assets	4	4	4	4
Long-term portion of other loans receivable	7	-	34	-
Loans and other receivables	1 031	888	1 031	888
Deferred tax asset	11	24	-	16
<b>Total non-current assets</b>	<b>1 777</b>	<b>1 545</b>	<b>1 852</b>	<b>1 592</b>
<b>Current assets</b>				
Inventory	674	536	525	353
Trade and other receivables	2 557	2 175	2 411	2 047
Other loans receivable	36	32	415	342
Inventory held to satisfy firm sales	75	250	82	125
Derivative financial instruments	128	87	1	85
Cash and short-term deposits	14	35	-	19
<b>Total current assets</b>	<b>3 484</b>	<b>3 115</b>	<b>3 434</b>	<b>2 971</b>
<b>TOTAL ASSETS</b>	<b>5 261</b>	<b>4 660</b>	<b>5 286</b>	<b>4 563</b>
<b>Equity and liabilities</b>				
<b>Equity</b>				
Issued capital	1	1	1	1
Share premium	67	67	67	67
Treasury shares	(126)	(126)	-	-
Reserves	33	20	42	32
Retained earnings	1 995	1 901	1 950	1 831
<b>Own equity</b>	<b>1 970</b>	<b>1 863</b>	<b>2 060</b>	<b>1 931</b>
Non-controlling interest	19	19	-	-
<b>Total equity</b>	<b>1 989</b>	<b>1 882</b>	<b>2 060</b>	<b>1 931</b>
<b>Non-current liabilities</b>				
Interest-bearing loans	1 002	1 002	1 000	1 000
Deferred tax liability	-	-	17	-
<b>Total non-current liabilities</b>	<b>1 002</b>	<b>1 002</b>	<b>1 017</b>	<b>1 000</b>
<b>Current liabilities</b>				
Trade and other payables	459	479	375	387
Interest-bearing loans	1 574	1 160	1 573	1 160
Other loans payable	43	41	67	41
Derivative financial instruments	169	58	167	6
Tax payable	-	2	2	2
Incentive bonuses: short-term portion	14	19	14	19
Provisions	11	17	11	17
<b>Total current liabilities</b>	<b>2 270</b>	<b>1 776</b>	<b>2 209</b>	<b>1 632</b>
<b>Total liabilities</b>	<b>3 272</b>	<b>2 778</b>	<b>3 226</b>	<b>2 632</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>5 261</b>	<b>4 660</b>	<b>5 286</b>	<b>4 563</b>

# Consolidated Statement of Comprehensive Income

for the year ended 30 April 2017

	GROUP		COMPANY	
	2017 R'm	2016 R'm	2017 R'm	2016 R'm
Services rendered	409	498	425	513
Finance income	328	245	364	247
Income from sale of goods	1 730	1 508	1 295	1 284
Income from commodity trading	7 460	6 977	5 116	5 833
<b>Revenue</b>	<b>9 927</b>	<b>9 228</b>	<b>7 200</b>	<b>7 877</b>
Cost of sales	(8 833)	(8 150)	(6 096)	(6 843)
<b>Gross profit</b>	<b>1 094</b>	<b>1 078</b>	<b>1 104</b>	<b>1 034</b>
Dividend income	-	-	5	4
Distribution, sales and administrative expenses	(680)	(705)	(636)	(678)
<b>Operating profit</b>	<b>414</b>	<b>373</b>	<b>473</b>	<b>360</b>
Finance costs	(204)	(164)	(206)	(166)
Share of profit/(loss) from joint ventures and associate	19	(12)	-	-
<b>Profit before tax from continuing operations</b>	<b>229</b>	<b>197</b>	<b>267</b>	<b>194</b>
Taxation	(62)	(60)	(76)	(55)
<b>Profit for the year after tax from continuing operations</b>	<b>167</b>	<b>137</b>	<b>191</b>	<b>139</b>
Profit after tax from discontinued operations	-	19	-	18
<b>Profit for the year</b>	<b>167</b>	<b>156</b>	<b>191</b>	<b>157</b>
Other comprehensive income to be reclassified to profit or loss in subsequent periods, net of tax				
Share of other comprehensive income of joint venture	1	-	-	-
<b>Total comprehensive income for the year, net of tax</b>	<b>168</b>	<b>156</b>	<b>191</b>	<b>157</b>
<b>Profit attributable to:</b>				
Equity holders of the parent	166	153	191	157
Non-controlling interest	1	3	-	-
<b>Total comprehensive income attributable to:</b>				
Equity holders of the parent	167	153	191	157
Non-controlling interest	1	3	-	-

## Earnings per share

	2017 cents/ share	2016 cents/ share
Earnings per share	98,3	90,6
Earnings per share (continued operations)	98,3	79,3
Normalised headline earnings per share	108,4	79,3
Diluted earnings per share	91,8	84,7
Diluted normalised headline earnings per share	101,2	74,1

## Dividends for the year

	2017 cents/ share	2016 cents/ share
Dividend per share paid during the year	40	51
Final dividend previous year	20	26
Interim dividend	20	25
Final dividend per share proposed	25	20

# Consolidated Statement of Change in Equity

for the year ended 30 April 2017

	Issued share capital R'm	Share premium R'm	Treasury Shares R'm	Share-based payment reserve R'm	Change in ownership R'm	Fair value adjustments R'm	Retained earnings R'm	Non-controlling interest R'm	Total equity R'm
<b>Group</b>									
<b>Balance as at 30 April 2015</b>	1	67	(126)	14	(14)	5	1 834	17	1 798
Total comprehensive income	-	-	-	-	-	-	153	3	156
Profit for the year	-	-	-	-	-	-	153	3	156
Other comprehensive income	-	-	-	-	-	-	-	-	-
Dividends	-	-	-	-	-	-	(88)	(1)	(89)
Equity-settled share-based payment scheme	-	-	-	17	-	-	-	-	17
<b>Balance as at 30 April 2016</b>	<b>1</b>	<b>67</b>	<b>(126)</b>	<b>31</b>	<b>(14)</b>	<b>5</b>	<b>1 899</b>	<b>19</b>	<b>1 882</b>
Total comprehensive income	-	-	-	-	-	1	166	1	168
Profit for the year	-	-	-	-	-	-	166	1	167
Other comprehensive income	-	-	-	-	-	1	-	-	1
Dividends	-	-	-	-	-	-	(70)	(1)	(71)
Equity-settled share-based payment scheme	-	-	-	10	-	-	-	-	10
<b>Balance as at 30 April 2017</b>	<b>1</b>	<b>67</b>	<b>(126)</b>	<b>41</b>	<b>(14)</b>	<b>6</b>	<b>1 995</b>	<b>19</b>	<b>1 989</b>
<b>Company</b>									
<b>Balance as at 30 April 2015</b>	1	67	-	14	-	3	1 766	-	1 851
Total comprehensive income	-	-	-	-	-	-	157	-	157
Profit for the year	-	-	-	-	-	-	157	-	157
Other comprehensive income	-	-	-	-	-	-	-	-	-
Dividends	-	-	-	-	-	-	(92)	-	(92)
Equity-settled share-based payment scheme	-	-	-	15	-	-	-	-	15
<b>Balance as at 30 April 2016</b>	<b>1</b>	<b>67</b>	<b>-</b>	<b>29</b>	<b>-</b>	<b>3</b>	<b>1 831</b>	<b>-</b>	<b>1 931</b>
Total comprehensive income	-	-	-	-	-	-	191	-	191
Profit for the year	-	-	-	-	-	-	191	-	191
Other comprehensive income	-	-	-	-	-	-	-	-	-
Dividends	-	-	-	-	-	-	(72)	-	(72)
Equity-settled share-based payment scheme	-	-	-	10	-	-	-	-	10
<b>Balance as at 30 April 2017</b>	<b>1</b>	<b>67</b>	<b>-</b>	<b>39</b>	<b>-</b>	<b>3</b>	<b>1 950</b>	<b>-</b>	<b>2 060</b>

# Consolidated Statement of Cash Flows

for the year ended 30 April 2017

	GROUP		COMPANY	
	2017 R'm	2016 R'm	2017 R'm	2016 R'm
<b>Net cash flows from operating activities</b>	<b>165</b>	164	<b>253</b>	151
Cash from operating activities	<b>457</b>	500	<b>508</b>	480
Finance costs paid	<b>(204)</b>	(164)	<b>(206)</b>	(166)
Tax paid	<b>(50)</b>	(66)	<b>(43)</b>	(61)
Dividends paid	<b>(71)</b>	(89)	<b>(72)</b>	(92)
Changes in operating capital	<b>33</b>	(17)	<b>66</b>	(10)
<b>Net cash flows used in investment activities</b>	<b>(186)</b>	(142)	<b>(272)</b>	(138)
Purchase of property, plant and equipment	<b>(116)</b>	(122)	<b>(102)</b>	(120)
Proceeds from the disposal of property, plant and equipment	<b>2</b>	2	<b>2</b>	2
Proceeds from the sale of available-for-sale financial asset	-	1	-	1
Grant to Senwes Share Incentive Trust	-	-	<b>(27)</b>	(20)
Additional investments in joint ventures and associate	<b>(25)</b>	(26)	<b>(25)</b>	(26)
Dividends received from investments in joint ventures	<b>4</b>	3	<b>4</b>	3
Dividends received from subsidiaries	-	-	<b>1</b>	1
Additional loans received from related parties	<b>2</b>	7	<b>26</b>	7
Repayment of loans from related parties	<b>(44)</b>	(8)	<b>(44)</b>	(8)
Additional loans granted to related parties	<b>(16)</b>	(36)	<b>(130)</b>	(64)
Repayment of loans to related parties	<b>7</b>	37	<b>23</b>	86
<b>Net cash flows before financing activities</b>	<b>(21)</b>	22	<b>( 19)</b>	13
Net cash from financing activities	-	-	-	-
Repayment of interest-bearing loans	-	(650)	-	(650)
Proceeds from interest-bearing loans	-	650	-	650
<b>Net (decrease)/increase in cash and cash equivalents</b>	<b>(21)</b>	22	<b>(19)</b>	13
<b>Cash and cash equivalents – beginning of the year</b>	<b>35</b>	13	<b>19</b>	6
<b>Cash and cash equivalents – end of the year</b>	<b>14</b>	35	-	19



## Segmental information

For management and control purposes, the group is divided into business units based on their products, services and clients and consists of the following reportable segments:

### Financial Services

(Senwes Credit, Senwes Asset Finance and Certisure group)

Credit extension to agricultural producers and grain buyers. Senwes Credit also renders agricultural services to its growing client base. Certisure includes commission received on short-term, crop and life insurance premiums and administration fees.

### Input Supply

(Senwes Equipment, JD Implemente, Hinterland group and Grasland Ondernemings)

Sales at retail outlets, direct sales of farming input requirements and sales of mechanisation goods and spare parts, as well as the servicing of such farming and other mechanisation equipment.

### Market Access

(Senwes Grainlink, Tradevantage, Senwes Graanmakelaars, Grainovation and ESC)

Income received from the handling and storage of agricultural produce as well as the transportation of grain commodities. Commission earned on marketing of grain and revenue from the sale of grain. Electronic issuing and trading of silo certificates.

### Corporate

(Molemi Sele, Senwes Share Incentive Trust, Thobo Trust, Senwes Capital, Senwes Agrowth and Nautilus Hedge Fund)

Head office services, information technology, human resources, properties, central administration, fleet management, secretarial services, legal services, corporate marketing, risk management, internal audit, strategic development, group finance, corporate finance, innovation and integration, business engineering and treasury and directors.

Income tax is managed on a group basis and is not allocated to operating segments. Services rendered between related parties as reflected in operating segments are on an arm's length basis in a manner similar to transactions with third parties. Management monitors the operational results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segmental performance is evaluated, based on operating profit or loss, and is measured consistently against operating profit or loss in the consolidated financial statements.

### Segmental revenue and results

The Senwes group operates in South Africa only.

	GROUP			
	2017 R'm	2016 R'm	2017 R'm	2016 R'm
	SEGMENTAL REVENUE		SEGMENTAL PROFIT/(LOSS)	
<b>Financial services</b> ( <i>Senwes Credit, Senwes Asset Finance and Certisure group</i> )	<b>309</b>	230	<b>147</b>	74
Income from financing clients and service level agreement income	<b>309</b>	230	<b>275</b>	158
Finance costs	-	-	<b>(136)</b>	(92)
Profit from joint ventures	-	-	<b>8</b>	8
<b>Input supply</b> ( <i>Senwes Equipment, JD Implemente, Hinterland group and Grasland Ondernemings</i> )	<b>1 350</b>	1 429	<b>43</b>	5
Income from sale of goods and services rendered	<b>1 470</b>	1 447	<b>62</b>	46
Intragroup sales	<b>(120)</b>	(18)	-	-
Finance costs	-	-	<b>(14)</b>	(18)
Loss from joint ventures	-	-	<b>(5)</b>	(23)
<b>Market access</b> ( <i>Senwes Grainlink, Tradevantage, Senwes Graanmakelaars, Grainovation and ESC</i> )	<b>8 171</b>	7 468	<b>85</b>	174
Income from commodity trading, sale of goods and services rendered	<b>12 508</b>	12 401	<b>133</b>	223
Intragroup sales	<b>(4 337)</b>	(4 933)	-	-
Finance costs	-	-	<b>(51)</b>	(52)
Profit from joint ventures	-	-	<b>3</b>	3
<b>Normal operational activities</b>	<b>9 830</b>	9 127	<b>275</b>	253
<i>Corporate</i>	<b>97</b>	101	<b>(46)</b>	(40)
Income from service level agreement	<b>82</b>	82	<b>15</b>	15
Interest income from joint ventures	<b>15</b>	19	<b>16</b>	11
Finance costs	-	-	<b>(3)</b>	(2)
Corporate costs*	-	-	<b>(74)</b>	(64)
<b>Total revenue</b>	<b>9 927</b>	9 228		
<b>Profit before tax from continuing and discontinued operations</b>			<b>229</b>	213
Taxation			<b>(62)</b>	(57)
<b>Profit for the year from continuing and discontinued operations</b>			<b>167</b>	156
<b>Profit after tax from discontinuing operations</b>			-	(19)
Market access			-	(19)
<b>Profit after tax from continuing operations</b>			<b>167</b>	137

\*Included with corporate costs are group adjustments on investments in joint ventures.

## Net segmental assets

	GROUP					
	2017 R'm	2016 R'm	2017 R'm	2016 R'm	2017 R'm	2016 R'm
	ASSETS		LIABILITIES		NET	
Financial services	3 230	2 812	(1 956)	(1 618)	1 274	1 194
Input supply*	898	724	(571)	(425)	327	299
Market access	955	966	(527)	(569)	428	397
Total operations	5 083	4 502	(3 054)	(2 612)	2 029	1 890
Corporate	167	134	(218)	(166)	(51)	(32)
Total segmental assets/(liabilities)	5 250	4 636	(3 272)	(2 778)	1 978	1 858
Deferred tax	11	24	-	-	11	24
<b>Total</b>	<b>5 261</b>	<b>4 660</b>	<b>(3 272)</b>	<b>(2 778)</b>	<b>1 989</b>	<b>1 882</b>

\*Assets include the net investment in Hinterland joint venture of R127 million (2016: R125 million).

## Segmental disclosable items

	GROUP					
	2017 R'm	2016 R'm	2017 R'm	2016 R'm	2017 R'm	2016 R'm
	CAPITAL EXPENDITURE		DEPRECIATION		NON-CASH TRANSACTIONS*	
Financial services	-	-	1	-	(5)	44
Input supply	29	11	7	7	(12)	17
Market access	68	79	22	20	(15)	-
Corporate	19	32	11	12	4	-
<b>Total</b>	<b>116</b>	<b>122</b>	<b>41</b>	<b>39</b>	<b>(28)</b>	<b>61</b>

\*Non-cash transactions consist of provisions made.